

**STAFF REPORT ON COMPLIANCE WITH
VOLUNTARY PROCUREMENT AND EMPLOYMENT CONDITIONS
3RD QUARTER, 1997
Prepared for November 18, 1997, Board Meeting**

This report illustrates riverboat gaming licensees' compliance with the voluntary procurement and employment conditions proposed in their respective applications.

These conditions were proposed by each of the applicants who received licenses to conduct riverboat gaming in the State of Louisiana.

The Louisiana Riverboat Economic Development and Gaming Control Act provides for fifteen riverboat casinos to operate in the State of Louisiana. As of this date of this report, thirteen riverboat casinos are currently operating in the State of Louisiana.

This report is taken from figures reported by thirteen operating riverboats to the Louisiana Gaming Control Board for the third calendar quarter of 1997. Approximately, 14,357 people were employed by the riverboat industry for the 1997 third calendar quarter. Of that number, 14,048 were Louisiana residents, 7,782 were minorities and 7,978 were women.

Where the application did not set forth a specific procurement or employment figure, but instead relied on census figures to state the proposed goals, 1990 census figures have been supplied to illustrate that licensee's level of compliance.

**1. LOUISIANA RIVERBOAT GAMING PARTNERSHIP:
(Isle of Capri Casino)**

Preliminary Approval: March 12, 1993
Operations commenced: April 22, 1994

A. Voluntary Conditions:

I. Employment Conditions:

- a. Hire 75% Louisiana residents.
- b. Hire 24.3% minorities and women or in proportion with the population of state or parish, whichever is greater.
- c. Hire 770 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	1,430
Louisiana	98.39%
Female	59.23%
Minority	60%

ii. **Procurement Results:**

Total La.	55.76%
Female	27.57%
Minority	19.54%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

2. **RED RIVER ENTERTAINMENT:
(Harrah's Shreveport)**

Preliminary Approval: March 12, 1993
Operations commenced: April 18, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 700 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 25% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from female majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	1,471
Louisiana	98.2%
Female	59.2%
Minority	79.5%

ii. **Procurement Results:**

Total La.	74%
Minority	29.5%
Female	18%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

3. **PLAYERS LAKE CHARLES:
(Players II)**

Preliminary Approval: March 12, 1993
Operations commenced: December 8, 1994

A. Voluntary Conditions:

1. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 800 persons in riverboat and support operations.

2. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% (minorities) and 9% (female) of goods and services from minority and female majority-owned firms during preopening construction period.
- c. Procure 5% (minorities) and 5% (female) of goods and services from minority and female majority-owned firms during post construction period.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	1,041
Louisiana	97.13%
Female	62%
Minority	51%

ii. **Procurement Results:**

Total La.	63.88%
Minority	7.45%

Female 9.40%

C. 1990 Statewide census results:

Minority Percentage: 34.76%
Female Percentage: 51.86%

4. **SHOWBOAT STAR PARTNERSHIP:
(Star Casino)**

Preliminary Approval: March 26, 1993
Operations commenced: October 24, 1994

A. Voluntary Conditions:

I. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire 25% minorities and 45% women.
- c. Hire 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

I. **Employment Results:**

Total 816
Louisiana 98.18%
Female 53%
Minority 48%

ii. **Procurement Results:**

	Total La.	90.48%
	Minority	5.85%
Female	13.94%	

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

5. **HORSESHOE ENTERTAINMENT:
(The Horseshoe)**

Preliminary Approval: March 26, 1993
Operations commenced: July 9, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 1000 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 35% and 35% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	2,088
Louisiana	97.9%
Female	54.2%
Minority	46%

ii. **Procurement Results:**

Total La.	71%
Minority	11%
Female	9%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

6. **LOUISIANA-I GAMING:
(Boomtown Belle Casino)**

Preliminary Approval: June 18, 1993
 Operations commenced: August 5, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 550 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

I. **Employment Results:**

Total	977
Louisiana	100%
Female	58.1%
Minority	40.8%

ii. **Procurement Results:**

Total La.	99.45%
Minority	5.81%
Female	22.19%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

7. **CATFISH QUEEN PARTNERSHIP/JAZZ ENTERPRISES:
(Belle of Baton Rouge)**

Preliminary Approval: March 26, 1993
Operations commenced: September 30, 1994

A. Voluntary Conditions:

I. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 800 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding

Riverboat construction and purchase of gaming devices and supplies.

b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	771
Louisiana	99.09%
Female	45.5%
Minority	50.32%

ii. **Procurement Results:**

Total La.	81.17%
Minority	15.29%
Female	18.07%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

8. **TREASURE CHEST CASINO, L.L.C.:**
(Treasure Chest)

Preliminary Approval: June 18, 1993

Operations commenced: September 5, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion to the population of the state or parish, whichever is greater.
- c. Employ 500 persons in riverboat and

support operations.

ii. **Procurement Conditions:**

- a. Procure 75% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 15% and 15% of goods and services from minority and women majority-owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	1,239
Louisiana	99.50%
Female	47.39%
Minority	35.75%

ii. **Procurement Results:**

Total La.	93.98%
Minority	4.03%
Female	4.35%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

9. **LOUISIANA CASINO CRUISES:
(Casino Rouge)**

Preliminary Approval: March 26, 1993
Operations commenced: December 28, 1994

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women at 30% and 35% respectively, or in proportion to the population of the state or parish, whichever is greater.
- c. Employ 600 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms during the re-opening construction phase. During the post-opening operating phase, to procure 10% and 10% of the total cost of goods and services from minorities and women (respectively) majority owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	902
Louisiana	99.12%
Female	53.22%
Minority	58.98%

ii. **Procurement Results:**

Total La.	79.22%
Minority	9.79%
Female	7.86%

C. 1990 Statewide census results:

Minority Percentage: 34.76%
Female Percentage: 51.86%

10. **BELLE OF ORLEANS, L.L.C.:**
(The Belle of Orleans)

Preliminary Approval: June 18, 1993
Operations commenced: July 7, 1995

A. Voluntary Conditions:

i. **Employment Conditions:**

- a. Hire 70% Louisiana residents.
- b. Hire minorities and women in proportion with the population of state or parish, whichever is greater.
- c. Hire 400 persons in riverboat and support operations.

ii. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies, excluding Riverboat construction and purchase of gaming devices and supplies.
- b. Procure 30% of goods and services from minority owned firms.
- c. Procure 10% of goods and services from majority female owned firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

i. **Employment Results:**

Total	840
Louisiana	97%
Female	54%
Minority	64%

ii. **Procurement Results:**

Total La.	84%
Minority	7.57%
Female	2%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

11. **ST. CHARLES GAMING COMPANY, INC.**
(Isle of Capri - Lake Charles)

Preliminary Approval: June 18, 1993
Operations commenced: July 29, 1995

A. Voluntary Conditions:

1. **Employment Conditions:**

- a. Hire 75% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 650 persons in riverboat and support operations.

2. **Procurement Conditions:**

- a. Procure 60% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

I. **Employment Results:**

Total	1,195
Louisiana	96.2%

Female 55%
Minority 48.87%

ii. **Procurement Results:**

Total La. 77.06%
Minority 11.49%
Female 25.26%

C. 1990 Statewide census results:

Minority Percentage: 34.76%
Female Percentage: 51.86%

12. **GRAND PALAIS RIVERBOAT, INC.**
(Isle of Capri - Westlake)

Preliminary Approval: June 18, 1993
Operations commenced: July 12, 1996

A. Voluntary Conditions:

1. **Employment Conditions:**

- a. Hire 90% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 520 persons in riverboat and support operations.

2. **Procurement Conditions:**

- a. Procure 90% of goods and services from or through Louisiana companies.
- b. Procure 10% and 8% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

I. **Employment Results:**

Total	543
Louisiana	90.4%
Female	59%
Minority	35.36%

ii. **Procurement Results:**

Total La.	59.49%
Minority	7.49%
Female	8.05%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%

13. **CRESCENT CITY CAPITAL DEVELOPMENT CORP.
(Casino Magic - Bossier City)**

Preliminary Approval: June 18, 1993
Operations commenced: October 4, 1996

A. Voluntary Conditions:

1. **Employment Conditions:**

- a. Hire 80% Louisiana residents.
- b. Hire minorities and women in proportion with the population of the state or parish, whichever is greater.
- c. Hire 775 persons in riverboat and support operations.

2. **Procurement Conditions:**

- a. Procure 80% of goods and services from or through Louisiana companies.
- b. Procure 10% and 10% of goods and services from minority and women majority-owned suppliers and firms.

B. Actual Results per Quarterly Reports supplied by Riverboats:

September 30, 1997

I. **Employment Results:**

Total	1,084
Louisiana	98%
Female	59.6%
Minority	59%

ii. **Procurement Results:**

Total La.	55.1%
Minority	1.24%
Female	8.25%

C. 1990 Statewide census results:

Minority Percentage:	34.76%
Female Percentage:	51.86%